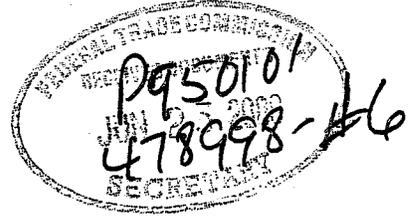




SPECTRUM MEDITECH INC

June 21, 2000

Donald S. Clark
Office of the Secretary
Federal Trade Commission
600 Pennsylvania Avenue, N.W.
Washington, D.C. 200580



Dear Sirs:

Re: Comments Regarding B2B Electronic Market Places

Spectrum Meditech Inc. ("Spectrum") is a new entrant into the business of providing small medical devices in the North American market. It sees its largest market as hospitals, clinics, long-term health care facilities, and similar organizations.

Its first line of products are a series of small portable machines that electrically incinerate the needles in hypodermic syringes at their point of use.

The problem is getting access to customers.

Any new entrant in the medical device field faces an uphill struggle in convincing customers that it is a creditable supplier, even though, like Spectrum, it has obtained the relevant FDA approvals for its equipment.

The matter has now become a survival issue for Spectrum. Supply chain management is a fact of life in most hospitals and clinics. This means that unless a device supplier such as Spectrum is accepted as a supplier to a major organization such as say HBOC/McKesson it is almost impossible for clinical personnel to order the equipment no matter what its virtues.

The problem has become even more accentuated with the announcement on March 29 and 30, 2000 in the New York Times of MedUnite and a second web site lead by Aetna which



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is primarily focused on doctors and dentists offices for web integration of claims processing and medical provider supplies.

Two of the five major shareholders in MedUnite have spent a great deal of time and money promoting technologies which are directly competitive with those developed by Spectrum and other companies with whom it competes.

Without clear ground rules and transparent governance, as a practical matter Spectrum sees great difficulties for it and companies like it having access to the marketplace at all.

The result is profoundly anti-competitive and places a severe damper on innovation in both an efficacy and cost effective point of view in the medical equipment business.

The purpose of this letter is to request that the FTC give urgent and careful consideration to the adoption of rules to allow a level playing field for competent medical equipment suppliers to have access to the major web sites which will, as a practical matter, be the predominant effective supplier mechanism to hospitals, clinics and similar organizations in the United States within the immediate and foreseeable future.

Respectfully submitted.

SPECTRUM MEDITECH INC.

Per:

M. David Wilder
General Counsel