

I have been an Independent Business Owner through the Quixtar Opportunity for about six months now. During this time I have been able to accomplish a couple of things, growth not only financially but growth as an individual through the training and support system that I am associated with. I have thus far been able to generate \$300 - \$400 of income per month on top of what I am currently doing. Obviously that will continue to increase as my business grows. I hope to accomplish financial freedom through this opportunity at least for my wife so when we begin building are family; she can be at home without the financial and time issues that most families are facing today.

As I have already mentioned the Quixtar opportunity has helped me develop as an individual. I have made many new lifetime friends through this opportunity. Because of this opportunity and additional income my wife and I have had the chance to be able to do some pretty cool things such as white water rafting, trips to theme parks, and sporting events. Things we probably would not have done outside the business because of financial issues. The time on these trips have also brought my wife an I closer together because now we both have a common goal and a plan for our future.

Before I registered I was handed a literature pack that laid out exactly how the business works, what I would have to do to be successful and reach the claims that were being made, and it was clearly stated many times before I registered what the average monthly income for a Quixtar IBO was. I feel I had all of the information required to make an educated decision. I also came across a bunch of junk on the internet that created a lot of questions in my mind and they were all answered. When I contact new prospective Quixtar IBOs, they are given all of the same material that was given to me.

When we call a potential IBO to check their interest we tell them right up front that we cannot promise them success. We also tell them this when the presentation is given to them. Also during the presentation they are told that this is not a get rich quick scheme and that work is required. If a prospect registers, the cost to them is around \$180. A good portion of that money is for products. If they are not satisfied after 6 months of being in the business they can receive a full refund.

After our presentation a prospective IBO is handed a literature pack, which I have already mentioned, to take home with them and study. We usually try to get back in touch with them in a couple of days following the presentation to go over the literature and see if they have any questions. This in my experience is more than enough time for the prospect to make an educated decision. It takes about 20 minutes to read through all of the information that is given to them. I don't see any benefit of having to wait for seven days to register. After reading through the lit pack and having questions answered a prospect will have decided if he or she wants to register. Seven days would only set back a prospect who wants to get registered and get things rolling. In my opinion imposing a seven day waiting period would only hurt the reputation of those direct selling companies that are legitimate businesses.

A list of references only seems silly to me because I'm guessing most people will not pick-up the phone and call those people. There are more than 10 IBO's at our business

meetings where we show prospects the Quixtar business plan and give them literature packs. They get the opportunity to meet most of those people, in fact we encourage it. It gives the prospect the chance to see the diversity of the people who are in the business.

A list of litigation also seems silly to me for a few reasons. Most people could go the FTC website, type in Quixtar and see all the filings against the company. I did before I registered. There are also people out there who do not follow rules and make bad decisions. I don't think the decisions those IBOs made should affect the rest of the IBOs out there. Not to mention bogus claims. If I as a business owner would have to supply all litigation to a prospect, then so should every other business to business company operating out there. For example, take Wal-Mart. I don't know how many cases are filed against them every year, but I know it's a lot. Does that make them a bad company?

Personally what I make financially is no ones business except mine, the IRS, and those I choose to share that with. For the most part you can determine what the minimum amount made at each level in the Quixtar plan is. When someone hits a level in the plan you can pretty much figure out what they made minimum. You can back that up by looking at their structure to determine if they are indeed at that level.

What would be nice is for the FTC to review all direct selling businesses and provide support and backing with some form of FTC approval for those that are legitimate businesses.