

## **I. MY EXPERIENCE WITH QUIXTAR AS AN IBO**

1. I have been with Quixtar for 2 years and am pressing on the pin level Platinum by next month. As a small church pastor's wife, this is the best job I can do. I can build up this business while helping my husband's ministry. In addition, I enjoy the health of our family and help other families as well. Most of all, I expect I could say good-bye to the miserable life relying on Social Security. On the contrary, I could help others financially just in a few years. Such a dream is possible to me, I believe, only with Quixtar.

2. I registered without hesitation, because I had already known that the health products from Quixtar was excellent, the registration fee was only \$49.50 (now \$51.50), and I had one month to cancel if I do not like it. While I use those products and learned about the company and the business and I decided to start a business with Quixtar.

3. I sponsor my prospects in the same way as I did.

4. One of the basic knowledge of Quixtar business is that Quixtar is never a "get rich quick" plan. When I start this business 2 years ago I estimated about 5 years, in my situation, to get the pin level of Diamond. Today I expect the same. Though, nobody can guarantee any thing about anyone else's business. The success of this business depends on the business owner himself /herself.

## **II. THE REQUIREMENT OF A 7-DAY WAITING PERIOD:**

1. Just for one same prospect too many IBOs will compete during the 7 days. The prospect may be hassled, and IBOs have to spend too much time on one prospect. Accordingly their earnings will be reduced and business will be ineffective in this speedy society.

2. More experienced IBOs normally will have advantage over the newer IBOs in the competence. This new law will discourage newer IBOs from growing. The law will almost block all the business chances for new IBOs by allowing them more competence with higher level IBOs. The 7-day waiting period is an idea to kill Quixtar IBOs, while it gives not any benefit to prospects.

## **III. THE REQUIREMENT TO PROVIDE REFERENCES**

**1. This may involve an invasion of my privacy because I do not know who spread my private information to those whom I do not want to give such information.**

**2. This also involves the risk that my prospect may register with one of the references instead of me. This law is evil enough to ruin my business.**

3. A prospect could meet other IBOs who support me. I encourage the prospects to meet other IBOs after registration. Higher risk I experience when they meet more IBOs before registration.

4. After registration, I guide them to meet other IBOs through training meetings.

## **IV. THE REQUIREMENT TO PROVIDE A "LITIGATION LIST"**

The proposal doesn't adequately cover what a "seller" is. If it means IBOs, must IBOs list all litigation involving Quixtar itself as well as the entire IBO force across the country?

**V. THE REQUIREMENTS FOR SPECIFIC EARNINGS DISCLOSURES AND FINANCIAL SUBSTANTIATION:**

1. I sometimes disclose the growth record of my bonus checks in a specific period of time to those who are so anxious about it, but it does not help much, because the growth of income will be different depending on each person's business style.
2. Some IBOs may not like to disclose their income growth at a beginning level in the first year.
3. Prospects, whether they join or not, will decide by their own free will. Why should IBOs even show their income records? **It will clearly be an invasion of privacy to demand making public the personal financial substantiation.**
4. **To protect the prospects, I suggest, rather than the 7-day waiting period or providing references or financial substantiation, to lower enough the amount of registration fee, or the required amount of purchase, or to extend the grace period for refund long enough.**