

I have been a Quixtar IBO (Independent Business Owner) since November, 2004. We have 33 IBOs in our business. We emphasize to prospects that the business is not a get-rich quick scheme. It takes a lot of work. The literature that we hand out shows that the average IBO makes \$115.00 per month. When I joined, I was given all the information I needed to make an intelligent decision. Today, we provide a variety of information to prospects on different formats to help them understand the business.

I retired from IBM. I don't know of any other part-time business opportunity for the average person without a lot of capital to start their own business with the potential to build it to a full-time business if they desire. The free coaching and mentoring that is provided to new IBOs is not equaled in any other company. Prospects understand there is no guarantee of success.

People that are in this business do not have a lot of money. They build this business with their own time. If you require a number of rules and paperwork, it will kill the opportunity for the little guy to build a business. Essentially, you will be handing the business to large corporations.

Since most IBOs and prospects are on a tight schedule with their regular jobs and taking care of their families, a waiting period would make it very difficult to do the business. If we had to give the names, addresses, and phone numbers of our IBOs to a new prospect, it would open up lawsuits for giving out private information. Also, it would be open game for other IBOs to try and steal your contacts.

After reading your proposed rules and regulations, they are a heavy overkill to destroy this opportunity for the average man and woman, which big corporations would love. I strongly disagree with your proposals. It sounds to me that your agency is trying to build a larger bureaucracy with unneeded rules and regulations.