

July 13, 2006 Patricia Flickner Federal Trade Commission Office of the Secretary Room H-135 (Annex W) 600 Pennsylvania Avenue, NW Washington, DC 20580 RE: Business Opportunity Rule, R511993 To Whom It May Concern: I am a new XanGo distributor who signed on with the business after having used the product myself. My mother, my sister, and my eldest daughter are all involved in the business as well, and it appears that my youngest daughter may join shortly, too. The reason I was willing to get into this business is because of the very low startup fee of \$35.00 and that it would cost me only \$25.00 per bottle plus shipping, tax, and handling (\$6.95, \$10.13, and \$5.00 respectively) as opposed to \$39.95, which is what the rate is for customers. We do not lie to people; we tell them of our own experiences with the product and we state most emphatically that the FDA does not allow us to make claims that they have not proven. And although the anecdotal evidence is strong and verifiable, we state again emphatically that this is not a cure and there is no guarantee that it will help improve their lives in any way at all. It has helped me; the pain that Ive had in my left shoulder is dissipating rapidly so that I now have full movement in my left arm. My mothers dog, who was hardly able to walk before the beginning of this year, now runs around like a puppy (shes old, and she couldnt walk well due to a ruptured disc that was removed and now has a fused spine). My mothers vet can verify this. Also, the dogs cataracts have disappeared. For this reason, Im starting my own dogs on the XanGo. I understand your desire to protect consumers, but you will penalize the good ones because of the malfeasance of the bad ones. I hated it in school when the teacher would punish the entire class for the misbehavior of one student and I havent gained any love of the practice since. Just as with security blockers, bad people will always find a way around your rules while those of us who are law-abiding will lose money or worse because of the same rules. My youngest daughter is also considering going into a home jewelry business that prides itself on helping poor women by offering a low startup and a payoff of the starter kit and it is a good product that I purchase. My middle daughter is in a sexual enhancement business that is also a good business, and yes, I know this because I have purchased products from them as well. It doesnt have a low start-up; minimum cost is \$200, plus you have to keep orders coming in or you will lose your status and anyone youve brought in will be rolled up to the person above you; you will lose all of their sales, but they are very clear in the kit and training provided. Please reconsider your rules changes. Please do not penalize those of us who are trying to fulfill our dreams of getting out of debt permanently, who are wanting to better our lives, and in doing so, bettering the lives of those we touch in any way. These people are wonderful. If you do this, you might as well push further and go after the motivational speakers who, like XanGo, cannot make claims of any life-changing results of their seminars, but have tons of anecdotal evidence, those like Anthony Robbins and T. Harv Eker. Look at the companies that you will hurt, please, and I assure you, you will hurt them because you will hurt everyone who is trying to make a living under them. Please find a way that will truly penalize the shills without harming us. Thank you for your time. Regards, Patricia Flickner