

Christina and I joined Quixtar as an Independent Business Owner in April of 2006, and we are still pretty much just getting started in the business. So far we have sponsored one individual in the Quixtar business, and we have had 2 customer orders. We understood how much work it requires to do this business when we started, and we have done our best to build our business with the hard work this vocation requires. Our current goals are to sponsor a few more people as IBOs and to develop our customer base more. The Quixtar business is such a great opportunity for us, because I am blind and have been for the last 5 years. Quixtar seems to me to be one of the highest equal opportunity prospects out there to earn a living; it has blind individuals, like myself, physically handicap individuals, deaf individuals, and I'm sure many more. By becoming an IBO I opened myself up to the opportunity to earn money from home - no more trying to figure out how to get to a job site, have products I buy shipped directly to me - no more trying to get to a store, and I have found a awesome group of people to have join my life - no more being isolated due to my blindness. The Quixtar business is a great opportunity to make money, as long as you are willing to do the work required; it is not a get rich scheme, but takes hard work and dedication. There are other benefits to it than the money though, and I have mentioned some of them above. The relationships you build in this business are great on a personal level, not just on a business level. With this group of people you find people who will be there for you, who will support you - both in business and in your life outside of the business, and who actually care about your well-being. When I joined Quixtar back in April my sponsor had 4 meetings with me before he would even allow me to register as an IBO. These four meetings were so that I would be given all of the information about how the business works, how to make money with this business, how to tap into the support network for the business, and how to find out more information if I needed it. I feel that I was given more than enough information about How this business works before I joined, though I doubt I know all there is to know about building a business through Quixtar. Before I joined I was made more than adequately aware that this was not a get rich scheme, and that it would take a lot of work on my part. In return I make sure that all of the people I talk to about this business know the same. To make sure the people I sponsor get all the information they need I have my sponsor conduct the meetings; this allows me to learn how to set up the meetings with my prospects, and it allows me to become more knowledgeable in how to convey the information to them. When I registered for the Quixtar business I spent a \$47.00 yearly fee. I think that less than \$50 a year is a pretty equitable sum to have my account kept current with Quixtar. There was an optional sample pack I could have purchased, but I personally didn't want to spend that much when I registered. When I talk to prospects I let them know about the minimal \$47.00 fee, and I explain that they can optionally purchase the sample packs. If they choose to purchase the sample packs, and they don't like them or want to leave the business, the samples can be returned for a full refund. There are a couple aspects of the proposed regulations I am concerned about: The requirement to provide references: Finding 10 IBOs that would allow me to hand their names out to all of the potential business owners I talk to would not be very likely; this is not because I do not know 10 IBOs in my area, but simply because, like me, I don't want my contact information given out to people I am unaware of. It would be a great breach of my privacy for my information to be given out to any contact IBOs in my area make. Also, I would not want to give my potentials the contact information of other people in my business, because

there is a good possibility someone else will then sponsor that individual; this would not be fair to me, because I have done the work to inform this individual about our business. The requirement to provide a "litigation list": To give such a list would require knowing the litigation issues of every IBO in the world, and I do not think it at all reasonable to require this of IBOs. Also, this would open IBOs, and Quixtar, up to have ungrounded litigation issues brought against it. To tell the truth I am not a law student, so I do not understand the litigation issues, but I think it quite unrealistic that I should come up with a list of the litigation issues for Quixtar and other IBOs. The requirement for financial substantiation: Having just become an IBO, I would not have much of a financial document to show any potentials. I think it unfair that I be required to show them my financial documentation, which would more than likely turn them off from the business. Currently I am not very financially stable, and I joined this business to become more financially stable. In the future my financial statements will be more impressive, but I don't think it should be a requirement that an IBO have to show financial information. The idea is that an IBO can make money in this business, but only if they do the work.