

My name is Robert J. Domitrovich, Jr. and I am a Quixtar Independent Business Owner (IBO). I started by business in 1997. My business provides a great secondary source of income and professional development as well as personal growth as a result of the relationships with other IBOs and my sponsoring Upline and the Quixtar business team and parent company.

When I was first exposed to this business opportunity, I received more than adequate information to make an informed business decision. Likewise, I provide that same type of information to the individuals that I bring onto my business team as well. My new IBOs know that this is not a “get rich quick scheme,” that hard work and long term goals are involved in building a successful Quixtar business. A new IBO can expect to spend about \$125.00 to register their business, get some starter products and information to start building their business team.

Following are specific issues related to the proposed rule that I feel are particularly relevant to how I run my business and pose a significant undue and unfair burden on my business and the businesses of new people that I bring onto my business team.

The requirement of a seven-day waiting period:

Waiting seven days to register a new business is a huge handicap to the new IBO. Often times I travel to help and work with new IBOs. If I am unable to start their business while I am their helping them they stand to fail at a significant rate. When I am there helping them I can teach and instruct and give them my experience. Waiting seven days will deny the new IBO that helpful experience to get started properly with the greatest chance for success. Likewise, the new IBO will not be able to register new IBOs at the same time and this will stunt their businesses’ growth and chance for profitability. Often times more than one IBO will get registered at a time as a team starts to develop around that new IBO. (This will no longer be the case if this seven day period is enforced.) This rule will greatly hurt and handicap the new IBO as well as the sponsoring IBO.

The requirement to provide references:

I consider it a violation of my privacy and that of my business team to have to provide name, address, and phone numbers of IBOs to prospects. Additionally, providing such information would allow a prospect to be stolen by other people into their organization rather than my team. Because of the number of IBOs in any given area, this rule would place an unfair and unusual hardship upon the sponsoring IBO to come up with such information and maintain an accurate roster of IBOs in an area. When traveling and servicing distant teams this would be virtually impossible to comply with, thus violating interstate commerce laws and my ability to conduct business out side of a very small localized area. Currently, new IBOs get opportunities to meet other IBOs on my team when they can go to open meetings held in their area to get information about the business opportunity. Additionally, when I hold leadership and training sessions, the new IBO or prospect can meet other IBOs at that time as well.

The requirement to provide a "litigation list":

A disclosure document requiring a list of all litigation involving the seller, its key personnel, and its representatives that deal with "misrepresentation, fraud, securities law violations, or unfair or deceptive practices within the past 10 years," is a huge and unfair burden to impose on this market place and my business. As a retailer of goods, I do not find any other enterprise I frequent that has such a requirement to do business. This rule is without question a completely unacceptable requirement to conduct business.

The requirement for specific earnings disclosures:

Currently I use a disclosure form and explanations about the income potential of a Quixtar business with prospects today. (These items are detailed such as the average monthly gross income of IBOs, on the FTC approved SA-4400 form, etc.) I believe that this additional proposed rule would over burden the IBO and prove to be irrelevant to the prospect investigating the Quixtar opportunity.

The requirement for financial substantiation:

I feel that if the FTC required me to offer prospects the financial records necessary to substantiate my Quixtar income it would be completely inappropriate! Again this would be a violation of my privacy as well as a portion of the livelihood of my family. At no time is a business person required to divulge income statements to an interviewee. I am interviewing the prospect not the other way around. I do not divulge any information about my personal finances and business income to prospects when presenting the Quixtar opportunity.

Sincerely,

Robert J. Domitrovich, Jr.