

To: Business Opportunity Rule : R511993

I have been an IBO for about 3 years. I have been able to meet personal goals and achievements. The Quixtar business fits into my overall lifestyle perfectly. Through the business benefits other than income are relationships that are created with the people that you meet. When I registered I received enough information to make a decision and when I register other people I provide them with the same information. My prospects understand that this is not a get rich quick business and it requires hard work because I am sure to inform them of that before they make a decision to sign up and if they do sign up and give it a try and decide that it's not for them they will get back the \$108.00 they signed up with in the beginning at the end of the first year they sign up.

If my prospects had to wait seven days before registering it would affect my business in a way that when people are ready to go just let them and give them that freedom its money back guaranteed so there is no risk. I build my business on a month to month basis and a seven day wait could kill that because if a person wants to sign up and have a friend that wants to sign up and shop at the end of the month 5 days before the month ends so that he can see his profit in the next month waiting 7 days kills that momentum because he would have to wait too long to get started and it basically drags out the process which is particularly simple.

Giving references violates the privacy of the IBOs listed. It would affect my business in a way that other IBOs might encourage the prospect to sign with them which wouldn't be fair and I wouldn't feel comfortable for other IBOs to give my information to strangers that I don't know. As for prospect's that might discourage them from signing up because they might think they would have to give out their personal info (not the number but address) to strangers violating their privacy. The prospects are going to meet other IBOs anyway so there really is no need to give references. When the prospect comes to the open business meetings and the functions they will meet plenty of other business owners that are just like them.

They are lawsuits against all types of companies and disclosing all that info is unnecessary, they could just go on the internet if they want to know all of that information and people always tend to look at the bad instead of the good and disclosing the bad just doesn't build credit for your business.

Giving a disclosure for every example used would be a bit too much and unnecessary because no matter what you show the prospect if they want to get in they will and to add disclosures to make the presentation lengthier will just be a waste of time for the IBO. In the plan it already states how much an **average 'active'** business owner makes.

Showing prospects how much we make is inappropriate because when they get started and they have to do the same and they haven't received a check as yet they would have nothing to show and they would be discouraged, things always go up and down and people always tend to judge wrongfully. IBOs should possess substantiation for any claim but should not be required to disclose it except when required by the FTC and similar state agencies in an agency investigation.