

To whom it may concern: Greetings -

I am writing this letter because my family and I are concerned about the proposed Business Opportunity Rule R511993. My family and I are dismayed by the FTC's decision to involve such political bureaucracy in the network marketing industry. We believe that if this rule goes forward, it will prevent the business I operate from continuing as a XanGo Independent Distributor. It will further destroy the small business I have worked so hard to build and operate, not to mention thousands of others.

Some of the sections in the proposed rule (Rule 511993) would make it hard or almost impossible for anyone to sell the XanGo product and would make it especially difficult, if not impossible, to introduce others to this fantastic opportunity under the proposed rules. There are so many people literally supporting their families operating their XanGo business alone and changing to the new rules would most definitely demolish the growth and profit potential of our business.

It is already difficult at times to convince people that this network marketing opportunity is a legitimate way to do business, but the proposed waiting period will give the people the idea that there truly is something wrong with me or the XanGo business plan. I believe this will reflect poorly on XanGo's credibility and most certainly mine. Due to the fact that XanGo has a 90% buyback policy, even for the sales kit, the 7-day waiting period is completely unnecessary. XanGo also has a 100% total money back guarantee. This applies to any new member and is guaranteed within the first 30 days. XanGo has put in place procedures that already ensure that no one can ever be hurt financially by the XanGo business opportunity. I would not have signed up if I felt that I could potentially lose a lot of money.

In talking to several other XanGo distributors, we agreed that there are so many items that people purchase everyday for way more than the cost to get into XanGo, which is \$35 and they do not have a waiting period. If the car sales industry were to have to follow the 7-day waiting period, that too would stifle their business. So, why make someone wait 7-days to start their XanGo business. Again, XanGo has already built in a 30-day money back guarantee. Yes, there are other network marketing businesses that operate unethically, but XanGo does not. I do believe that it's important to go after the unethical businesses. XanGo is one of the first companies that I have found to be 100% ethical. Further, they do anything they can to help everyone involved.

Under this waiting period rule, it will be necessary for everyone to keep extremely detailed records when first speaking to a prospect and will then have to send in reports to the company. XanGo™ distributors operate small home businesses and this burden could destroy them completely by requiring excessive paperwork, and requiring a person to have unrealistic skills rather than being ordinary person. We prospect ordinary people. Those are who we want and with these new rules the opportunity would not be for the average person anymore. XanGo has designed their plan for average people like myself.

The proposed rule R511993 also requires the disclosure of a minimum of 10 prior purchasers nearest to the prospective purchaser. I have absolutely no problem with providing references. As a matter of fact, I already do because people want to hear other people's stories. However, I am very uneasy about being **required** to provide strangers unapproved personal information of individuals. In a day of multiple harassment issues, stalking, and other dangers, identity theft, etc. it is very unreasonable to expect anyone to do so without passing an addition to this rule prohibiting any harassment attacks that may occur due to this disclosure. The FTC must take direct enforcement action on any danger that may occur. The FTC will need to monitor actions related to the disclosure forms.

My husband and I are schoolteachers in Reno, Nevada and as everyone knows, the salary for a teacher is very low and most of the time teachers have a difficult time keeping up with monthly bills. We have 3 children and barely get by each month. I have spent time looking for other part-time jobs or home-based businesses in order to supplement our salaries. We were happy to find that network marketing in the health beverage industry was a great opportunity for our family's security and our health. XanGo's network - marketing model has helped us build a business, make new friends, and enjoy a supplemental income. We live in a 2800 square foot home, but we do not spend our money frivolously. We try to put our money to work so that we can enhance our retirement, support our children, and plan for their higher education. The XanGo business is helping us to do so!

I was introduced to the XanGo business about 8 months ago. Since that time, I have been building a very helpful residual income. My husband and I are starting to become less stressed because of that extra income. Before XanGo, we worried about meeting our monthly bills and that is not good for a marriage at all. Money issues for a married couple are the number one reason people divorce. I believe that is a tragedy. The potential of this business is so great that I believe I will be able to replace my current income. However, I plan on continuing my teaching career because I believe it's important that informed educators teach our American children how to support themselves. The state retirement for Nevada's teachers is not as good as my home-based business will generate. State retirement plans for teachers have been known to change at the whim of legislatures and I personally feel at risk. Given the recent publicity about corporate and government retirement issues, I am not willing to rely on one retirement plan. Because of my state's (Nevada) retirement plan, I will not receive any Social Security at retirement age and I was thrilled to find another way to replace that lost income. Our retirement through the school district is being threatened. This home-based business has been a financial boon that might possibly help us to retire before we are too old to enjoy our lives. Further, we want to be able to put our kids through college and not have to worry how we will afford that.

If the higher price to get involved in Network Marketing were to take place, many people will not have the opportunity to enhance their lives. I personally wouldn't have been able to invest in my future very easily if I had to pay way more to get involved. I believe that \$35 is a reasonable amount for the average person to get involved. I'd like to know where the extra money would go if it is raised. I would be disappointed if this turns out

to be yet another way for the corporate companies to gouge the little guys. What is the reason for this change other than to take away opportunities to let the hard working people take care of themselves?

The role of government is to stimulate economic growth, not stifle it! As Calvin Coolidge said "the business of America is business." The people have an obligation to learn how to take care of themselves and the government has an obligation to provide economic opportunity for its citizens. My family is asking that you leave the network marketing industry (especially XanGo) as it is so that it can provide opportunity to the millions of American families like ours. We do not believe that politics should ruin what many believe to be a perfectly legitimate and legal way to do business.

Sincerely and Concerned,

Farrell and Jamie Vaughn