

Quixtar should be a model for the rules that are necessary when offering a business opportunity to potential Independent Business Owners (IBOs). The business employs common sense principals, procedures and ethics to ensure the opportunity is valuable for anyone that desires to succeed in the opportunity.

If you are drafting rules, think about these common sense rules for engaging in any project.

I did my research before investing my time and money in my Quixtar business. I encourage prospects that wish to be an IBO in my organization to also do independent research. Quixtar offers information to help people find credible sources to investigate the opportunity before or after getting involved. IBOs do not wish to work with people who will not give thought to a major business decision before asking the IBO to invest their time in a prospect's future success.

Know WHY you are investing your time. Your reasons may change once you know more about the Quixtar business. Everyone's reasons are different. Some people want short term goals and quit after reaching those goals others see that the business can provide much more. I, myself, became an IBO because a transmission company offered a 10% discount on services I needed. I got this box of product and a check for more than I paid for the registration fee. It was not until I met the business support team and understood their commitment to mentor me without charging me a consulting fee did I realize their reward was paid from Quixtar on the business volume my organization would generate forever.

My sponsor brought me to meetings where I saw people in the business succeeding. I did not have to ask my sponsor for 10 references. I saw excitement and hope when I associated with other IBOs. It is not difficult to realize Quixtar did not assemble and train and pay that many actors to scam me. I was not being asked to make a major monetary investment as would be necessary if I were opening a franchise like McDonald's or 7-11. All I was being asked to do is help enough other people reach success and if I did that I could see the system would reward me for the effort.

IBOs are already showing a business plan that reveals the one major requirement to succeed and they have been doing that all of the time I have been an IBO without an FTC rule. IBOs tell people Quixtar is not a "get rich quick" scheme. An IBO must be prepared to make an effort. The person I am attempting to help can not ask me to help them unless they understand that they will need to make an effort to make success happen. I can not make success for an IBO but I can help an IBO become successful if they make an effort to help themselves.

Disclosing how much money I make or other IBOs make is misleading and misrepresents the potential that is possible. If the IBO does nothing, they get nothing. If you generate more volume than I do you earn more than I do and I will help you do that. If you compare your progress with any other IBO you may be discouraged. If an IBO goes beyond the level of their sponsor or the sponsor becomes inactive they can always go to IBOs who at or beyond the level they want to be at and the support team will guide you.

Quixtar has the integrity to pay me according to a schedule that every IBO discloses to people who are interested in the business. Quixtar has not changed the rules except to increase the amounts that are paid to IBOs that perform. Quixtar wants to give money and other incentives to IBOs when they perform. When a new product or service is introduced it increases everyone's ability to make more money on the business volume that product or service will generate.

Disclosing all the negative on the blogs and frivolous law suits is not fair to the prospect or the IBO. In the United States anyone with the money to file a lawsuit can sue anyone for anything. If Quixtar ever cheated an IBO (as many negative blogs claim) it would be the end of a multibillion dollar business. Quixtar has a return policy that they back up with a postage paid return label with each order. Quixtar does not want you to keep anything you are not happy with and offers a reasonable time to return it even if you opened it and used it. Quixtar has no reason to cheat people and every reason to reward people for their efforts.

Being an IBO is not a job it is a business. An IBO has to understand they do not get a paycheck for showing up, they get money and other incentives from Quixtar in the direct proportion to the volume they generate as clearly disclosed in the schedule of compensation.

Quixtar and Internet Services team together to educate and develop people. I learned from life experience before I became involved with Quixtar. Hearing about other people having the same experiences reinforces those principals. The association with positive people excited about their future is very rewarding. The time and people management skills learned by associating with IBOs, reading books and using other educational tools are transferable and made me more valuable on my full time job at a law firm where I had to interact with people in challenging situations all day long.

Finally, requiring a seven day right of recession is not necessary. A new IBO can and should get involved on an emotional level immediately if they feel inclined. Many people can not remember what they were thinking about 7

days ago and an opportunity could be missed. Imagine a lifeguard sitting down for seven days and think about rescuing you instead of taking action. A lot of people need a lifeguard to rescue them from financially drowning. Quixtar has the integrity to give new IBOs an adjustment if the IBO decides they do not wish to participate. As an IBO I am thankful Quixtar supports an IBOs decision to discontinue. Time is valuable and it should not be invested on someone that does not wish to contribute to their own success with a business model that has been proven in many countries around the world and has helped millions of people enjoy free enterprise.

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