

July 15, 2006

We became affiliated with Amway/Quixtar in October 1973 and our highest level of achievement is the Emerald level. In all these years we have never been disappointed with the Company or the Business Plan. Our affiliation has provided us an opportunity for financial growth as well as personal growth that not only affects us but our children and grandchildren. We feel strongly that these ethical practices that we have embraced have also positively affected people that we have talked with about this Business Opportunity, whether they become affiliated with us or not. There is no way someone can realize all of the benefits that are available to them when they are first considering this as a business for themselves. We didn't. But the more we learned the more impressed we became. The minimal startup costs are so small, we asked ourselves "what did we have to lose?" And, on top of that it is 100% refundable. Also, if we were unhappy all we had to do was not renew our membership at renewal time. Our lack of growth beyond Emerald is totally our responsibility. Our personal goals have not been as big but we still believe very strongly in the Business Opportunity. In the mean time we continue to reap the rewards for our past efforts. The Plan *works if we work it* and the Company always stands behind us and continues to offer what is needed for us to increase our business when we are ready. These are the things we express to a new person when they are considering this business for themselves.

With all of that said, what possible need would there be for a waiting period? We offer, and teach our associates, to answer the new person's questions in a variety of ways... through listening to CD's or DVD's – about the business plan, the products and our business associates. We also encourage them to meet other business associates in various ways from all types of backgrounds. This is done at a home gathering, a larger business plan presentation, a business-training seminar, or a much larger convention setting. We explain the business income potential (we utilize the SA-4400 from the Corporation) that is available and the end results are dependent upon their goals and their work ethic. They are the owners of "their business" and it is "their choice" to make it grow or not.

If the new person is concerned about a past Litigation there are plenty of places where they could research that on their own. We know that many Corporations of any size - have had to deal with legal issues. Most of the time it is difficult for the ordinary person to determine if the accusations are true or false.

America is built on Freedom. Our earnings from this business or any other source is between us our accountant, and the IRS. Having to disclose this type of information to a prospect is an infringement on our Personal Freedom. Besides, as I stated before, their income comes from their goals and hard work. Why should I hamper them with our earnings information, if in fact their Dreams and Goals are bigger than ours and their work ethic is stronger than ours. They can earn a lot more than we, their Sponsor if they so desire. Right there is the beauty of this Business Plan.