

I have been involved with the Amway now Quixtar business for 27 years. There are some changes that may need to be implemented. However, some of your proposed items would not be possible for new people to achieve. I do believe that a level playing field does need to be in place for all businesses and providing for a reasonable policy to cancel from a business. I am listing several of my concerns below and how to address them.

1. **Prohibit registration for 7 days after they receive a disclosure document.**

This is already addressed within the Quixtar business. There is a 100% money back guarantee for people that get started and decide that they wish to stop and get out. The other thing is that it goes against the 3 day rule that already applies to several other situations such as buying a car, a home, etc. The 3 business day buyer's remorse covers those situations. Why implement a longer period of time? I am not saying that some businesses may not need this rule; it just needs to be simpler. However, if some businesses already have a rule in place such as Quixtar has, then that rule should cover it. A disclosure statement is already in place through the Quixtar business.

2. **Require a list of "references" of 10 other people already involved.**

This list is of a real concern for me. I have done this before by giving names of people that were not directly involved with me or my group. The new person went with the other person instead. Later on that person decided that they would rather have been with me and wanted to switch. However, because of regulations already in place within the Quixtar business, they could not do this. The rule within Quixtar protects the LOS (Line of Sponsorship).

New people may not know 10 other people, particularly if they live in a rural area.

3. **Listing all legal allegations – lawsuits, arbitrations and other legal claims.**

My profession for over twenty years has been in the law enforcement field for the City of Houston. Many times legal allegations occur. A person would not even know that these allegations are even happening, unless they are specifically involved.

This would require a person to conduct an investigation into an investigation to determine if there are any legal claims in place. This would be an impossible task and take away from the real spirit of being in business for yourself. If any other business would have to spend the time to disclose this fact, they would be taking precious time away from the real purpose and intent that they are in business for. They would not be in business for very long. I am referring to the most known type of businesses, such as the brick and mortar type.

4. **Require people to provide "substantiation" for every income claim.**

Financial records of any sort should not be disclosed to any prospects. We do this to political people already and you already know the problems that exist during the hearing process within our government when this occurs. I believe that this should not be done. We are very much concerned about identity theft in this country. This rule would only open up more problems for everyone regardless of which profession or business they are in.

Sincerely Yours,

Harold F. Krause