

My wife and I have been involved with Quixtar for 5 ½ years now. While we have not meet the goals that we would have liked to by now, we are working very diligently to develop an income to bring my wife home from her job within the next year to year and a half. The Quixtar business allows us to associate with people who are going somewhere in life, people who are already successful or who want to be successful. Associating with people who have morals, lifestyle, and standards is another advantage to being involved with the Quixtar business.

When I got registered (I was not married yet) my sponser gave me plenty of literature to make an informed decision about whether to register. Since this is what was taught to me from day one, I always make sure my prospects have enough information to make an informed decision as well. I also always make the point to my prospects that the Quixtar business opportunity is not a "get rich quick" plan, that hard work is required, and that there are no guarantees of success. When our prospects decide to register they generally spend \$160.00 for the initial registration fee plus the optional product pack. It is always made known that if they decide not to build the business they can get 100% of that money back, not questions asked.....AND THEY CAN KEEP THE PRODUCTS!!!!

The seven day waiting period before registration would greatly affect the growth of our business. No one is ever pressured to register, and if they have others who are waiting to register as well is hampers the income opportunity for the new IBO right out of the running gate. Prospects are always given information packets on what it takes to develop and income in the Quixtar business. When a person is excited about and opportunity to develop an income it should be their decision to make as the when they register. By making someone wait for 7 days you may as well tell them they aren't allowed to make money in the FREE country of America.

Having to provide references of local IBOs to prospects is not only time consuming for the sponser, but for those on the list as well. IBOs are interested in building a business, not being a reference. I also would not be thrilled at people I do not know having my name, address and phone number...this is as bad as a telemarketer invading my privacy. Prospects have an opportunity to meet other IBOs each week at a seminar that is provided to them free of charge. There are plenty of people in this meeting for the prospects to get information from without invading someones privacy. They can also meet the speaker that evening who is always having success with the Quixtar business.

The income potential of a Quixtar business is shared with all prospects. We even share the average monthly gross income of all IBOs. Having to explain further detail would be time consuming and sometimes confusing to a prospect. The average income is in the \$100 range and is explained to prospects. We also explain what the average income of those who are at higher levels in the business earn.

Everyone has a different work ethic, that is what is so great about the Quixtar business. My wife and I can sponser someone today who can make more money than us for the rest of their Quixtar career. It is a level playing field from day one. Being required by the FTC to show prospects our financial records is, again, and invasion of privacy. I do not walk around telling people what I make at my day job, so why would I want to tell people my finances in anything else.