

I have been an independent business owner working with Quixtar for over two years. Thus far, the business opportunity has provided me with the both tangible and intangible benefits. This opportunity has provided more relevant experience and knowledge than my BS degree in Industrial Engineering and my Masters in Business Administration. The business has taught me about business ownership and how to relate to other people. Besides providing the additional income to get out of debt, it has also benefited my work as an engineer. The human relation skills I have learned through the business have enabled me to excel at work. Within the last year I received my highest performance evaluation and I received a promotion with additional responsibility.

When I registered in the business, I met with my potential sponsor four different times over a two week period obtaining information about the business. After spending \$45 dollars to register and \$105 on products (all of which were 100% refundable), I was able to get my business started.

Requirement of a seven-day waiting period:

I understand the intentions behind the seven-day waiting period. However, this rule would hinder legitimate businesses by potentially denying new business owners they opportunity to expand their businesses quickly. It is my goal to help new business owners earn income as soon as possible to show them that the business works. If they had to wait seven days to register and another seven days for them to start expanding their business, they would be denied 14 days worth of income.

In addition, how would the seven-day waiting period be enforced? Also, a seven-day waiting period could put unwarranted doubt into prospective business owner wondering why the government required this “type of business” to have a waiting period when no other business has this requirement. This would put an unnecessary “black mark” on my business.

Requirement to provide a “litigation list”:

Working for an international automotive manufacturing, my employer is involved in a court case every day of the year. However, they did not have to disclose the litigation that they were currently involved in or past litigation. Also, considering the number of frivolous lawsuits filed in the U.S., I do not see how this would provide “helpful” information to a prospective business owner.

Requirement for specific earnings disclosure:

I use a business document, SA-4400, that notifies all potential business owners that the average active business owner gross \$105 dollars per month. Also, since there are so many different ways to structure my business, it would be almost impossible to disclose every scenario when talking with a prospect. Again, my employer does not have to (actually they will NOT – I’ve asked them already) disclose the average income for the different positions at work.

Requirement for financial substantiation:

My parents taught me not to discuss money matters with other people because it is not any of their business. I don’t discuss my finances with other people and I don’t ask other people about their finances. When I was gather information about the business, I was not concerned with how much money my potential sponsor was making, because it did not matter. When I begin working with a potential business owner, I found out how much money they would like to make and then show them how to make it. I may have and usually do, have different goals then they do. Therefore, how much money I am making is not relevant to their dreams and goals.