

Dear Sir,

I am very concerned about the negative impact of the legislation proposed since this same criteria if applied to GM, FORD, P&G, GE, McDonalds would put them out of business just as this legislation is trying to put me and my associates out of business. I have been an IBO in the Quixtar organization since 1994 ( about \$150 to start back then) and started off under the AMWAY umbrella and later experienced the transition to the Internet system model. I have been blessed thru my involvement in the system with a training system that is better than any in the major businesses that I have worked in. I was informed thru the SA 4400 literature about what the avg person makes and also informed about optional training opportunities (audios, books, meetings). I likewise have informed people who registered through my activities that these training aids are optional and anyone that they register must also be told that all are optional. I have had one person in all these years (that I know of), who changed their mind after registering and I refunded their money personally. I am proud of our self policing actions and our honesty with new people. I suspect that although there is always some bad apple in any group, that the majority of those that have complaints are chronic complainers and will never be happy even if given a million dollars. I was told that this was not a get rich quick opportunity and it would take hard work to get a big income. I was also told that some people I will meet will want something for nothing. I have found that both of these statements were true. I, we, can not cure a welfare mentality but I can offer a hand and invest my time in helping a person(s) lift themselves up from the situation they are in.

If the legislation passes, as I understand its wording, then it will destroy this entire industry and dash the hopes of millions of people who are repressed by big business. I would expect that Walmart, Kmart, JC Penny, Sears, P&G, Red Bull, Store Sold Vitamins, Store Sold Cosmetics, etc. would love to erase their competition from the American Business World. I believe that they are the primary ones behind this legislation and will be the primary beneficiaries of this legislation. I am concerned that this committee is sold out to big business and I can remember how the concepts of Franchising (McDonalds, etc.) almost got swept out of existence through a similar push by "Conventional Business".

I request that this push by Big Business be neutered and thrown in the trash can. America was founded under the principals of free enterprise and that Govt. would not interfere with an individuals right to conduct business.

Please pray about this impending legislation and do the right thing. Do what the founding fathers of our country would have done. Tell BIG Business and Special interest groups to take a hike. America is founded on the principal of the little guy and giving him the opportunity to succeed if he works hard. Let him be free to work, let him be free to succeed.

Respectfully Submitted,

Alan Richardson