

### **My Personal Experience:**

My personal experience with Quixtar has been excellent. I have been an IBO for 6 months and enjoy the business opportunity that the organization is offering. The business has giving me the opportunity to create a business of my own with no hassle, a money back guarantee and enormous information.

### **The requirement of a seven-day waiting period:**

- My new business would be dramatically affected because people do not want to wait 7 days to get started in a business. They would look elsewhere for an opportunity. The prospect is given 24 to 48 hours to consider this opportunity.
- This reduces my ability to increase Sales because our income is based on a month to month basis and shortens Sale days.
- It would hurt the momentum of the business and the excitement of getting started in a new Business.
- The new prospect is given a literature package that explains the business opportunity along with a CD from successful leaders already in the business. The Business Opportunity has a money back guarantee

### **The requirement to provide References:**

- If I am required to provide a reference list it will limit the growth of my business and limit my prospecting area if there are not IBO's within the area.
- The risk of losing my prospect.
- Giving out names has the potential to violate an individuals privacy rights.
- Prospect are invited to weekly Open meeting were they can get their questions answered by existing IBO and talk to other prospects about the business opportunity.

### **The requirements to provide a "Litigation list:"**

- The type of information is already available to everyone via the Worldwide Web, Better Business Bureau and D & B. This would be very costly and timely process for an individual IBO to provide and maintain.

### **The requirement for specific Earnings Disclosure:**

- I adhere to the guidelines of our Income potential as stated in the average Gross Income, SA-4400.

### **The requirement for Financial Substantiation:**

- If the prospect requests information I will provide it. This would be very strange and an invasion of my personal income, because each person is starting their own business and the SA-4400 shows the earning potential.