

My wife and I have been reasonably successful Quixtar IBO's for almost 9 years in the Washington, DC area. We have met one of our goals, we are "Platinums" in the business, which means that we have a volume that has reached 7,500 PV or "points". We work every day in some way to move ahead, and help others do the same. We truly enjoy doing this.

The Quixtar business plan is pretty simple: change your buying habits to buy more of your day-to-day and other items online, and help others do the same, which is make additional income using the money they are already spending. Especially since Quixtar went on the web the simplicity has remained the same.

Our task is to show prospective business owners this possibility and answer their questions. The decision to start a business is theirs, which it should be. Since this is a long-term money making opportunity (NOT a get-rich-quick scheme) it is important that the decision is theirs. They need to see the benefits the business can provide to their life.

Some do see this, and will sign up. On occasion this is right away, but often this happens over a certain time period, time they take to research the business. Which we encourage. What it does mean (since most people are NOT prior business owners) is that it is up to IBOs to spend their time educating many prospects, giving out samples –at their expense- and investing time and efforts helping these potential business owners make an informed decision. We tell people that there is work involved with a reward for those willing to follow the steps necessary for success. No free lunch. Sign-up is between about \$60 and \$130, depending whether they want to start off trying out some of our exclusive products. And of course there is a money-back guarantee for all of this.

Bottom line is that, much like franchising companies, we offer the business to interested individuals. If someone is not such a person we DO NOT insist they listen to the business plan, nor do we call them incessantly. This is counter productive, un-businesslike and a waste of time.

Waiting period: Since most all people take 7 or even more days to make a decision regarding joining this business this is moot. However, this is voluntary and non-threatening. An imposed waiting period of any kind would make people think that there is something they should worry about, which is negative. People are so busy and unfocused nowadays that this would be unnecessarily difficult to keep their interest.

Providing references makes little sense, partially since it would confuse people (several of these references may want to sponsor this individual). Also, many new IBOs don't have 10 references yet, and would be at a severe disadvantage if they would be forced to provide more experienced IBOs.

We do not guarantee moneys other than what is shown on the business plan. Efforts involved are made very clear. Hope this helped making your decisions.