

Betty Bates

522418-70129



Federal Trade Commission/Office of the Secretary, Room H-135 (Annex W)  
Re: Business Opportunity Rule, R511993  
600 Pennsylvania Avenue, NW  
Washington, DC 20580  
RE: Business Opportunity Rule, R511992

Dear Sir or Madam:

I am writing because I am concerned about the proposed Business Opportunity Rule R511993. I realize that part of your responsibility is to protect the public from "unfair and deceptive acts or practices", but if some of the sections in the proposed rule are changed it will make it very difficult for me to sell Mannatech products.

I do not believe enacting a seven day waiting period to enroll new distributors is at all fair. Our sales kit only sells for \$99.00. I paid considerably more than this for my car and I had no seven day waiting period, so it sounds like we in this business are being penalized or our customers are given the impression that this is perhaps not a legitimate business.

This sounds like more records to keep, more details to manage and for what reason? We come into this business with the idea of an opportunity of having a business of our own. All of this business is based on trust, whether the business is done locally, the internet or long distance telephone. People turn us down from all sides – whether the reason be the product or the business opportunity. In that case, we just move on to the next prospect. Sometimes they get involved with a new company and it doesn't work out for them (like I did with my previous company).

I believe the reference to litigation and references is a far reach. We are bombarded with privacy issues now. Those who have no regard for honesty, forthrightness, hard work and a business ethic will tend to put the blame on someone else (the company or the one who sponsored them) and continue to lead a lifestyle of negative thinking.

I am 78 years old and by choice I have entered this field and having the time of my life talking to other people with the intention of also bettering their lifestyle with having a business at home. This is honest work and hard work, too. Let us pursue what we have a passion for without having such burdensome restrictions and having to pay the price for those who flaunt the guidelines..

Thank you for considering my comments.

Sincerely,

  
Betty Bates