



Correspondence Tracking Sheet

Tracking # 218979-DC

Constituent

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Details

Category: Small Business
 Campaign / Group: FTC Business Opportunity NPR
 Assigned To: Jenn Gallagher
 Status: Open
 Received Via: Web
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Web Mail Message

Web Mail Subject: Business opportunity rule proposal R511993

[REDACTED]
[REDACTED]
[REDACTED]
May 31, 2006

Federal Trade Commission/Office of the Secretary, Room H-135 (Annex W)
 Re: Business Opportunity Rule, R511993
 600 Pennsylvania Avenue, NW
 Washington, DC 20580
 RE: Business Opportunity Rule R511993

Dear Senator Martinez,

I am writing this letter because I am VERY concerned about the proposed Business opportunity Rule R511993. I believe in its present form it could prevent me from continuing as a MANNATECH ASSOCIATE. I understand that part of the FTC's responsibilities is to protect the public from "Unfair and deceptive acts or practices," but some of the sections in the proposed rule will make it very difficult if not impossible for me to sell Mannatech products.

One of the most confusing and burdensome sections of the proposed rule is the seven day waiting period to enroll a new associate. I can only imagine what would happen to our economy if everyone who sold a product or a service had to wait seven days. Auto Dealers, Chiropractors, Doctors, Walmart, Sears, K-Mart, Plumbers, electricians, beauticians, all sell products or services. What if a doctor has a new patient. Should the patient wait seven days if they are ill. This waiting period gives the impression that there is something wrong with the products, service, or the plan. I believe the seven day waiting period would destroy Millions of individuals who have worked so hard to share their products and opportunity with those who have a vision of a better, or improved life.

Mannatech already has a 90% buyback policy for all products and sales materials by an associate with the last 12 months. Under this proposed waiting period requirement, I will need to keep a detailed record of everyone I speak to about this opportunity, or product. Then I would have to send in the reports to keep them updated with Mannatech headquarters, where they would return to

required to keep mountains of information, and conversations for every single associate, and everyone they talk to. If a company has 500,000 or more associates that alone could bankrupt most companies, or they would just cease to exist, while trying to maintain billions of unnecessary documents.

Considering the amount of Direct Selling businesses in the world, it would cause untold hardships, and suffering in this country. What would these millions of individuals do, when they lose everything they have worked for, and where would they go to replace the income lost. In 30 years of networking I never signed up an associate in the same day I 1st presented my idea to them. It almost always took a week or longer for people to do their research to decide if they even wanted to give the business a try. Which is very unlike what happens if you walk into a car dealership, it is very likely you will purchase a car before you leave.

The proposed rule also calls for the release of any information regarding lawsuits involving misrepresentations or unfair, or deceptive practices. It doesn't matter if the company was found innocent. Amway went through all this 40 years ago. Today, anyone, or any company can be sued for almost anything. It certainly does not make any sense to me that I would have to disclose these lawsuits unless the company was found guilty. If that happens, the media usually blasts that information around the world in seconds. Should the doctor provide all the test studies on all the DRUGS they prescribe or promote. Should the doctor give the new patient a list of all the patients that died under his care, and all the misdiagnosed medications he has prescribed. Should Hospitals have a sign saying 200,000 people die in Hospitals do to hospital errors, and from properly prescribed medications every year? Which by the way is an understatement! The real number is higher. This ruling would put us at an unfair advantage, even though Mannatech has done nothing wrong.

Finally the proposed rule requires the disclosure of a minimum of 10 prior purchasers nearest to the prospective purchaser. I would be happy to send references, but today with identity theft ramped in this country, I am very uncomfortable sending personal information of individuals (without their approval) to a stranger. Should a Doctor give out information about the 10 nearest patients to a new patient? What about a car dealership? Should they give a list of people they sold cars to that are closest to the new purchaser. Do you see how silly this sounds? Also giving out this information could damage a good business relationship, and cause serious problems, and possibly could put me in a position to be sued.

I have been in the Direct Selling Industry over 30 years. Some were very good, others not so good. In every case I knew exactly what I was getting in, and with whom. I am currently on disability, a stage 4 renal patient. I have high blood pressure, and these natural products have helped me cope with my health situation, and have given me new hope for me and my family. At the same time it allows me to make enough extra money to pay for the products I use on a daily basis. I believe that in the future I will have very good business that I will be building from my home, that will sustain me and my family for the rest of my life. At 60 years old and in my condition, I can no longer work in Corporate America. Now I own my own business, and from the comfort of my home, I can help build a life for me, and the people I introduce to this great opportunity. If you take that away from me now, I would have to be dependent on the Social Security to take care of me, and my family would not get anything. Network marketing only works when we help individuals on the road to their success. It would not benefit anyone to make a one time sale. The products, and the company must stand up to the people in the organization. If the company doesn't care for its own associates it will fail. In networking we reach out to the world, and hold hands with people from many nations. Together we are united in a common goal. To help people live a better life! The amazing products of Mannatech will benefit the entire world. Why would anyone want to stop people from helping so many? Mannatech also provides nutrition products for free to Orphanages in 80 countries, that could all end if Mannatech can not survive. In all my years I have not seen a better way to treat the people who

work these businesses. If all Corporate America worked together as do the people involved in Mannatech, no one would be out of work. You can not measure what it is like to those who have lost hope, to now look forward and see a future for themselves, and their families!

In conclusion I must say, I appreciate the work the FTC is doing to protect consumers. I believe that this new proposed new ruling would have so many unintended consequences, and that there must be a less burdensome alternative available to achieve its goals. This ruling could effect the economy of this great country, and destroy so many families that the effects of it would be felt throught out the entire world. Lastly, if we as a nation, looked at these types of businesses as a salavation for the Social Security problem, and promoted network marketing as a great alernative for people who still have a dream of a better life, our economy would get a boost it would need so desperately, and send us into a time of plenty for all!

Sincerely,

Wayne Bomber
Viet Nam Vet
Wayne Bomber
Glycoteam LLC

CC: President G. W. Bush
Governor Jeb Bush
Senator Mel Martinez <
Senator Bill Nelson
Congressman Cliff Stearns

History

Notes/Comments:

Route History:

06/14/2006 - 07:34 PM - Jenn Gallagher - Printed Tracksheet

06/12/2006 12:13:00 PM - Created manually by Brianne Jablon via InterTrac WebMail.