



Dear Sir or Madam,

I am writing this letter because I am concerned that if proposed **Business Opportunity Rule R 511993** is adopted in its present form, my livelihood as a Nature's Sunshine distributor will be significantly undermined.

I feel that this is over regulation by the FTC and not necessary for a company like Nature's Sunshine. The company already has excellent policies in place to remedy any and all complaints by members of the public. They comply with all applicable buy back requirements and always make it easy for people to exit the Company, if the business is not right for them.

I realize that the FTC needs to protect the public, but this rule is so overboard and misguided. Placing a seven day waiting period is unnecessary and will interfere with my ability to enter into lawful transactions and enroll new distributors. People buy cars, TV's and many other costly items without a waiting period. It's not like they're buying a gun or something. Imposing a waiting period gives the impression that something is shady with the plan. Distributors are trained to present all the facts to perspective people, answer their questions, and do not pressure them to sign up. There is no need to impose burdensome paperwork, which will not even be read. It makes it extremely difficult for the individual to fully comply, thereby risking fines and other penalties for such failures, however innocent. There are issues of privacy and identity theft with all these proposed reports, and finding the 10 nearest distributors is very impractical and time consuming. There is no distinction between winning and losing lawsuits which will further the confusion.

Government is concerned about unemployment and the FTC is will be doing a disservice to the public who are trying to get ahead by starting their own business, or earning necessary supplemental income to help support their families. I've worked with Nature's Sunshine for 5 years and helped many people lead better lives. It's given me a confidence to get out and speak to strangers that I would have never had on my own.

I appreciate the work the FTC does in protecting consumers, but I believe this proposed rule will have many unintended consequences that could be avoided by a less burdensome approach.

Thank you for your time in considering my comments,

Mrs. Linda Garl

  
Nature's Sunshine Distributor  
