

CONTINGENT FEE MODEL (No Monthly)

Assumptions

Average Enrolled Debt	\$30,000
Current Bal @ Settlement	\$36,000
# Creditors	7
Program Length (months)	39
avg months / settlement	5.0
Average pmts / settlement	3
Client NSF Rate*	5.0%
Refunds (% of Revenue)	2.5%

Fees

Contingent Fee	30%	of savings off Current
Average Savings	55%	off Current Balance
Enrollment Fee	\$0	
Monthly Fee	\$0	

Costs

S,G&A Startup	\$563	in each of 1st 2 months
Support Months 1-3	\$100	per month
Support Months 4-6	\$75	"
Support Months 7-12	\$50	"
Support Months 13+	\$40	"

New

Months to Cumulative Breakeven **74** months
 Max Cash Burn **(\$46,370,504)**

Clients Enrolled/ month **2,000**

CONTINGENT FEE MODEL

Month	Retention	Clients	Client Attrition	Enrollment Fees	Monthly Fees	Settlement Fees	GROSS FEES	NET FEES**	EXPENSES	Monthly Pretax Profit/(Loss)
1	94.0%	0.94	0.06 \$	- \$	- \$	- \$	- \$	- \$	(\$663)	(\$663)
2	88.4%	0.88	0.06 \$	- \$	- \$	- \$	- \$	- \$	(\$651)	(\$651)
3	83.1%	0.83	0.05 \$	- \$	- \$	- \$	- \$	- \$	(\$83)	(\$83)
4	80.2%	0.80	0.03 \$	- \$	- \$	- \$	- \$	- \$	(\$60)	(\$60)
5	77.3%	0.77	0.03 \$	- \$	- \$	- \$	- \$	- \$	(\$58)	(\$58)
6	74.6%	0.75	0.03 \$	- \$	- \$	- \$	- \$	- \$	(\$56)	(\$56)
7	72.0%	0.72	0.03 \$	- \$	- \$	- \$	- \$	- \$	(\$36)	(\$36)
8	69.5%	0.70	0.03 \$	- \$	- \$	589.81 \$	589.81 \$	546.31	(\$35)	\$512
9	67.1%	0.67	0.02 \$	- \$	- \$	- \$	- \$	- \$	(\$34)	(\$34)
10	64.7%	0.65	0.02 \$	- \$	- \$	- \$	- \$	- \$	(\$32)	(\$32)
11	62.5%	0.62	0.02 \$	- \$	- \$	- \$	- \$	- \$	(\$31)	(\$31)
12	60.3%	0.60	0.02 \$	- \$	- \$	- \$	- \$	- \$	(\$30)	(\$30)
13	59.1%	0.59	0.01 \$	- \$	- \$	501.24 \$	501.24 \$	464.27	(\$24)	\$441
14	57.9%	0.58	0.01 \$	- \$	- \$	- \$	- \$	- \$	(\$23)	(\$23)
15	56.7%	0.57	0.01 \$	- \$	- \$	- \$	- \$	- \$	(\$23)	(\$23)
16	55.6%	0.56	0.01 \$	- \$	- \$	- \$	- \$	- \$	(\$22)	(\$22)
17	54.5%	0.54	0.01 \$	- \$	- \$	- \$	- \$	- \$	(\$22)	(\$22)
18	53.4%	0.53	0.01 \$	- \$	- \$	453.08 \$	453.08 \$	419.66	(\$21)	\$398
19	52.3%	0.52	0.01 \$	- \$	- \$	- \$	- \$	- \$	(\$21)	(\$21)
20	51.3%	0.51	0.01 \$	- \$	- \$	- \$	- \$	- \$	(\$21)	(\$21)
21	50.3%	0.50	0.01 \$	- \$	- \$	- \$	- \$	- \$	(\$20)	(\$20)
22	49.2%	0.49	0.01 \$	- \$	- \$	- \$	- \$	- \$	(\$20)	(\$20)
23	48.3%	0.48	0.01 \$	- \$	- \$	409.55 \$	409.55 \$	379.34	(\$19)	\$360
24	47.3%	0.47	0.01 \$	- \$	- \$	- \$	- \$	- \$	(\$19)	(\$19)
25	47.1%	0.47	0.00 \$	- \$	- \$	- \$	- \$	- \$	(\$19)	(\$19)
26	46.8%	0.47	0.00 \$	- \$	- \$	- \$	- \$	- \$	(\$19)	(\$19)
27	46.6%	0.47	0.00 \$	- \$	- \$	- \$	- \$	- \$	(\$19)	(\$19)
28	46.4%	0.46	0.00 \$	- \$	- \$	393.39 \$	393.39 \$	364.38	(\$19)	\$346
29	46.1%	0.46	0.00 \$	- \$	- \$	- \$	- \$	- \$	(\$18)	(\$18)
30	45.9%	0.46	0.00 \$	- \$	- \$	- \$	- \$	- \$	(\$18)	(\$18)
31	45.7%	0.46	0.00 \$	- \$	- \$	- \$	- \$	- \$	(\$18)	(\$18)
32	45.4%	0.45	0.00 \$	- \$	- \$	- \$	- \$	- \$	(\$18)	(\$18)
33	45.2%	0.45	0.00 \$	- \$	- \$	383.65 \$	383.65 \$	355.36	(\$18)	\$337
34	45.0%	0.45	0.00 \$	- \$	- \$	- \$	- \$	- \$	(\$18)	(\$18)
35	44.8%	0.45	0.00 \$	- \$	- \$	- \$	- \$	- \$	(\$18)	(\$18)
36	44.5%	0.45	0.00 \$	- \$	- \$	- \$	- \$	- \$	(\$18)	(\$18)
37	44.3%	0.44	0.00 \$	- \$	- \$	- \$	- \$	- \$	(\$18)	(\$18)
38	44.1%	0.44	0.00 \$	- \$	- \$	374.16 \$	374.16 \$	346.56	(\$18)	\$329
39	43.9%	0.44	0.00 \$	- \$	- \$	- \$	- \$	- \$	(\$18)	(\$18)
40	43.7%	0.44	0.00 \$	- \$	- \$	- \$	- \$	- \$	\$0	\$0
41	43.4%	0.43	0.00 \$	- \$	- \$	- \$	- \$	- \$	\$0	\$0
42	43.2%	0.43	0.00 \$	- \$	- \$	- \$	- \$	- \$	\$0	\$0
43	43.0%	0.43	0.00 \$	- \$	- \$	- \$	- \$	- \$	\$0	\$0
44	42.8%	0.43	0.00 \$	- \$	- \$	- \$	- \$	- \$	\$0	\$0
45	42.6%	0.43	0.00 \$	- \$	- \$	- \$	- \$	- \$	\$0	\$0
46	42.4%	0.42	0.00 \$	- \$	- \$	- \$	- \$	- \$	\$0	\$0
47	42.1%	0.42	0.00 \$	- \$	- \$	- \$	- \$	- \$	\$0	\$0
48	41.9%	0.42	0.00 \$	- \$	- \$	- \$	- \$	- \$	\$0	\$0
GRAND TOTAL							\$ 3,105	\$ 2,876	\$ (2,296)	\$ 580

* Represents typical net NSF rate (net of repayments).
 ** Net of Refunds and NSFs that are not repaid.

