

802.20
801.10
801.40
Fees

[REDACTED]

[REDACTED]

[REDACTED]

April 2, 1993

VIA TELECOPIER AND FEDERAL EXPRESS

Patrick Sharpe, Esquire
Premerger Notification Office
H-303
Federal Trade Commission
Washington, DC 20580

*Note: I am not
an attorney*

RE: Formation of [REDACTED]

[REDACTED]

Dear Patrick:

Staff

Staff

This letter is a follow-up to our telephone conversation of March 26, 1992 wherein I requested the Federal Trade Commission's concurrence in the analysis of the above-referenced formation of [REDACTED] and acquisition of [REDACTED] under the Hart-Scott-Rodino Antitrust Improvements Act of 1976 ("HSR") and further requested that [REDACTED] be permitted to make only one filing with respect to the formation of [REDACTED] and acquisition of [REDACTED]. You requested that I reduce my request to writing and the Federal Trade Commission (the "FTC") would respond in 48 hours or so, as its work-load permits. References herein to sections refer to the corresponding section of the rules promulgated by the FTC under the HSR (the "HSR Rules").

[REDACTED] is engaged in interstate commerce and provides mental health and substance abuse utilization review and care management services. It was formed in 1990 as a wholly-owned subsidiary of [REDACTED]. [REDACTED] has total assets in excess of \$10 million as shown on its last regularly prepared balance sheet dated February 28, 1993 (total assets of approximately [REDACTED] million) and annual net sales in excess of \$25 million for its fiscal year

Patrick Sharpe, Esquire
April 2, 1993
Page 2.

voting stock

ended December 31, 1992. [redacted] voting securities consist entirely of one class of common stock (par value, \$.01 per share) with 10,000 shares presently issued and outstanding (each such share is herein referred to as a "Share"). 8,000 Shares are issued in the name of [redacted] and 2,000 Shares are issued in the name of [redacted]. The Shares are neither listed on a national securities exchange nor authorized to be quoted in any interdealer quotation system. [redacted] purchased its Shares in 1992 for [redacted] million in cash in a transaction not subject to reporting under HSR as [redacted] did not at that time have \$10 million in total assets and the value of the Shares acquired did not then exceed \$15 million. Of course, that purchase also qualified for the small transaction exemption set forth in Sec. 802.20.

[redacted] has agreed to sell its 8,000 Shares to [redacted] a corporation organized by [redacted] and [redacted] pursuant to that certain Stock Purchase Agreement dated as of [redacted] is being formed for the sole purpose of acquiring the [redacted] equity contribution and possible loan aggregating approximately [redacted] million or less and [redacted] cash equity contribution and possible loan aggregating approximately [redacted] million or less. [redacted] will control [redacted] and be its ultimate parent entity. [redacted] immediately subsequent to its capitalization, will purchase all of [redacted] 8,000 Shares for cash of [redacted] million and [redacted] non-interest bearing promissory note in the amount of [redacted] million, guaranteed severally in equal shares by each of [redacted] and [redacted]. This results in a value of the acquisition of 8,000 Shares, calculated in accordance with Sec. 801.10(a)(2)(i), of [redacted] million (the sum of the [redacted] million in cash and [redacted] million promissory note) or \$4,900 per Share. Accordingly, the value of the acquisition by [redacted] as the ultimate parent entity of [redacted] of all the Shares, calculated pursuant to Secs. 801.10(a)(2)(i) and 801.10(c)(3), will be [redacted] million (the sum of [redacted] million and [redacted] million calculated as stated in the next paragraph) and the value of the total assets held by [redacted], calculated pursuant to Sec. 801.40(c), will be [redacted] million (the combined value of the cash to be contributed by each [redacted] and [redacted] million, and the face value of the [redacted] promissory note guaranteed by [redacted] and [redacted] million).

about 2/3 of 1/5 to each Shareholder

[redacted] intends to contribute its 2,000 Shares in [redacted] to [redacted] after the closing of the acquisition of the 8,000 Shares. [redacted] anticipates that the fair market value of that proposed contribution to be [redacted] million (2,000 Shares at

[REDACTED]

Patrick Sharpe, Esquire
April 2, 1993
Page 3.

[REDACTED] per Share). If such Shares are included in the value of the total assets of [REDACTED] at closing on the acquisition of the Shares, its total assets, calculated in accordance with Sec. 801.40(c), will be [REDACTED] million (the combined value of the 2,000 Shares contributed by [REDACTED] million, the value of the 8,000 Shares purchased by [REDACTED] from [REDACTED] million, and the face value of [REDACTED] promissory note guaranteed by [REDACTED] and [REDACTED] million). Of course, the value of [REDACTED] voting securities will still be only [REDACTED] million after subtracting from its total assets the [REDACTED] million liability to [REDACTED] will issue 7,000 shares of its common stock, 5,000 to [REDACTED] and 2,000 to [REDACTED] which will constitute all of [REDACTED] issued and outstanding voting securities.

Each of [REDACTED] and [REDACTED] is a non-stock, non-profit corporation, and [REDACTED] is a [REDACTED] incorporated under the [REDACTED]. Each of [REDACTED] and [REDACTED] has total assets and annual net sales in excess of \$100 million and each is engaged in interstate commerce, primarily in the business of providing health insurance and related services.

Our analysis of the application of the HSR Rules to [REDACTED] and [REDACTED] is as follows:

1. Pursuant to Sec. 801.41, [REDACTED] is required to file in connection with the formation of [REDACTED] as each of [REDACTED] and [REDACTED] has total assets and annual net sales in excess of \$100 million and [REDACTED] will have total assets in excess of \$10 million. *801.40?*
2. [REDACTED] is exempt from filing as an acquired person with respect to its own formation by reason of Sec. 802.41.
3. [REDACTED] is required to file as the ultimate parent entity of [REDACTED] in connection with [REDACTED] acquisition of the 8,000 Shares from [REDACTED] as [REDACTED] will be deemed pursuant to Sec. 801.13 to hold all 10,000 of [REDACTED] Shares (with a value of [REDACTED] as a result of the acquisition. Of course, [REDACTED] will have no filing obligation in connection with that acquisition as it will not control [REDACTED]. *Staff's*

The purpose of this letter is to request (i) the FTC's concurrence in the above analysis and (ii) that [REDACTED] be permitted to make only one filing in connection with these transactions.

[REDACTED]

Patrick Sharpe, Esquire
April 2, 1993
Page 4.

We submit that there is little reason to require [REDACTED] to make two separate filings. The formation of [REDACTED] is merely one step in a single unitary transaction having no independent economic effect at all apart from the underlying acquisition of Shares.

[REDACTED] has informed us that they will not be filing in connection with either the formation of [REDACTED] or its acquisition of the 8,000 [REDACTED] Shares from [REDACTED] on the basis that its involvement in both transactions qualifies for the Sec. 802.20 small transaction exemption.

correct

Accordingly, we hereby request that [REDACTED] be required to make only one filing in connection with the within described transactions, as [REDACTED] ultimate parent entity in its acquisition of the 8,000 Shares from [REDACTED]

to one filing is OK-but two fees

Should you have any questions or desire any further information, please do not hesitate to call me at the above-referenced number.

Very truly yours,

[REDACTED]

[REDACTED]

*called [REDACTED] 4-6-93.
Two Filing Fees are required for
this transaction*

(PS)

RS concurs.