

# **Federal Trade Commission**

600 Pennsylvania Avenue NW | Washington, D.C. 20580 | ftc.gov

# Fact Sheet on the FTC's Noncompete Rulemaking

On April 23, 2024, the FTC voted to <u>finalize a new rule</u> to prohibit employers from enforcing noncompetes against workers.

- The Commission determined that noncompetes are an unfair method of competition and therefore violate Section 5 of the Federal Trade Commission Act ("FTC Act").
- The final rule prohibits employers from entering into new noncompetes with workers on or after the effective date. The rule also prohibits employers from enforcing existing noncompetes with workers other than senior executives.
- The rule is set to go into effect on <u>September 4, 2024</u>.

Noncompetes restrict the freedom of American workers and suppress wages.

- Noncompetes restrict workers' fundamental freedom to leave for a better job or to start their own business.
- In many cases, noncompetes are take-it-or-leave-it contracts that exploit workers' lack of bargaining power and coerce workers into staying in jobs they would rather leave, or force workers to leave a profession or even relocate.
- By restricting workers from moving freely, noncompetes prevent workers from accepting higher-paying jobs.
- Noncompetes even reduce the wages of workers who aren't subject to noncompetes.

#### Noncompetes stifle new businesses and new ideas.

- Noncompetes prevent workers from starting their own firms and block new businesses from hiring qualified workers.
- Noncompetes restrict the flow of knowledge between firms, and studies have found that noncompetes reduce innovation. This affects not just workers but also consumers by

depriving consumers of better products and lower prices that result from competition and innovation.

#### Noncompetes are widespread throughout the U.S. economy.

- Roughly one in five Americans, totaling nearly **30 million people**, are subject to noncompetes.
- The Commission received over **26,000 comments**, with thousands of workers describing how noncompetes blocked them from taking a better job, negotiating better pay, or starting their own business.
- The Commission also heard from entrepreneurs and small businesses who said noncompetes prevented them from starting new ventures or hiring knowledgeable workers to help grow their businesses.

# By banning noncompetes, the FTC estimates that:

- Over **25,000 commenters** supported a categorical ban on noncompetes.
- New business formation will grow by **2.7%**, creating over **8,500 new businesses** each year.
- American workers' earnings will increase by **\$400-\$488 billion** over the next decade, with workers' earnings rising an estimated **\$524** a year on average.
- Health care costs will be reduced by **\$74-\$194 billion** over the next decade in reduced spending on physician services.
- Innovation will increase, with an average estimated increase of **17,000-29,000** more patents each year over the next decade.

## The Noncompete Rule

- The rule states that noncompetes are an unfair method of competition.
  - As a result, the rule prohibits employers from entering into new noncompetes with workers as of the effective date, set to be on <u>September 4, 2024</u>.
- The rule prohibits employers from enforcing noncompetes with workers other than senior executives as of the effective date, set to be on September 4, 2024.
  - o Less than 1% of workers are estimated to be senior executives under the final rule.
  - Specifically, the final rule defines the term "senior executive" as workers earning more than \$151,164 who are in a "policy-making position."

- The rule requires employers to notify workers whose noncompetes are no longer enforceable that their noncompetes are no longer in effect and will not be enforced.
  - The FTC provides model language that employers can use to notify employees.
- The rule includes an exception that allows noncompetes between the seller and buyer of a business.
- The final rule differs from the proposed rule in several respects.
  - The rule does not ban existing noncompetes with senior executives.
  - The rule simplifies the notice and compliance requirements for employers.
  - The rule expands the sale of business exception.

### How to Report a Violation of the Noncompete Rule

- Once the rule becomes effective, set to be on September 4, 2024, you can submit information about a suspected violation of the rule to the Bureau of Competition by sending an email to <u>noncompete@ftc.gov</u>.
- Complaints may also be sent by mail to: Office of Policy and Coordination Bureau of Competition Federal Trade Commission 600 Pennsylvania Avenue, NW Washington, DC 20580

Please note that the FTC cannot provide legal advice, take action on behalf of private individuals, or answer questions about its investigations.

- NOTE: Confidential information should be marked "Confidential" and sent via regular mail. To learn how we may use the information you provide, please read our <u>Privacy Policy</u>.
- RESPONSES: All incoming messages are forwarded to the appropriate division within the Bureau of Competition. The FTC may use these reports to investigate and bring enforcement actions for violations of the rule, but it can't respond to each message or resolve reports on behalf of individuals.